



—FOR IMMEDIATE RELEASE

**Gibson Teldata**  
**Acquires Midwest Communications Group, Inc.**  
**(formerly Digital Communications, Inc.).**

*Acquisition of service center locations in Danville and Urbana expands Gibson footprint in Ill.*

**Indianapolis, Ind.** – July 11, 2016 – Gibson Teldata, Inc., leading integrators of voice and data technology, has expanded its operations through the acquisition of the equipment division of Midwest Communications Group, Inc. (formerly Digital Communications, Inc.). Since its inception in 1980, Gibson Teldata has grown from a single location in Terre Haute, Ind., into a premier multi-state service provider by consistently offering a premium level of service and an unwavering commitment to meeting the needs of the customers throughout Indiana, Illinois, the Midwest and North America. This purchase only affects customers who utilize premise-based equipment, such as: phone system, voice mail system, video-security solution, structured cabling and fiber implementations. Midwest Communications Group, Gary Jacobson & Kim Coffey will continue to provide telco services related to dial tone and network services.

This acquisition is the third major expansion of the company since 2008. That year, Gibson Teldata purchased the telecommunications division of Esco Communications in Indianapolis, which provided expansion to offices in Indianapolis and Fort Wayne, Ind. In 2013, Gibson Teldata purchased the Indianapolis operations of U.S. Voice and Data (BluePrint).

“MCG and Digital Communications have enjoyed long-standing relationships with customers throughout Central Illinois and Indiana for many years,” Brett Gibson, president of Gibson Teldata said. “We are committed to providing both new and existing customers the same premium level of service we provide all of our customers. Adding Certified Technicians from MCG will strengthen and complement the existing Gibson Teldata team, and support to MCG customers will be uninterrupted through the transition.”

Stan Mercer, president of Midwest Communications Group, Inc., said, “As an authorized reseller and partner of NEC, Mitel, HP, and Avaya, Gibson Teldata is capable of handling all the communication needs of every company we have serviced. Regardless of the size and scope of the organization, I am confident

Gibson Teldata's service and expertise in cutting-edge and emerging technologies, as well as its ability to service legacy equipment, will ensure a positive impact on MCG customers, both now and in the future."

Gibson Teldata will hold a Customer/Chamber reception in both Champaign and Danville. The Champaign event will take place at MIGA Restaurant on August 9, 2016, and the Danville event will take place at Turtle Run Golf Club on August 10, 2016. Both events will run from 5-7:30 p.m. Central Time.

More details will be posted as they are available on the Gibson Teldata website at <http://www.bgibson.com>.

**About Gibson Teldata, Inc.**

Founded in March 1980, Gibson Teldata, Inc. provides nearly every facet of voice and data communications, including Business Telephone Systems and IP Telephony, Voice Mail and Unified Communications, External Sound and Paging Systems, Structured Cabling, Computer Networking, Servers, Voice Recording, Video and Audio Conferencing, Wireless and more. Gibson Teldata is an authorized reseller and partner of Mitel, NEC, Avaya, HP and AVANT.

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